

Financial Results for the 5th Fiscal Period ("FP5")

Sakura Sogo REIT Investment Corporation (Securities code: 3473)







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Section 1 – Sakura Sogo REIT Overview



The philosophy of Sakura Sogo REIT Investment Corporation (hereinafter "SKR") is to leverage its investment mandate as a diversified REIT¹, to achieve stable income over the medium- to long-term and maximize unitholder value² by building a portfolio, which SKR believes to be optimal while taking into account prevailing real estate market conditions.





An independent Australian real estate developer and funds management group with an extensive track record in real estate capital markets

A TSE 1st section listed building management and operations company with a history of over 50 years in Japan

- Core Features and Strengths
 - Cash flow growth and stability through diversification by location, type of asset and tenant
 - Growth through internal initiatives and pursuit of acquisition opportunities
 - ◆ Unique property sourcing capabilities of Galileo Group³ and Nippon Kanzai Group⁴
 - Leverages Nippon Kanzai Group's know-how in property management

¹ A "diversified REIT" is a real estate investment corporation which invests in a range of different asset types and locations in order to mitigate risk.

² The "maximization of unitholder value" means achieving stable distribution growth, enhancing investment unit values and placing highest priority on the interests of the unitholders (not the Sponsors or other third parties).

³ Refers to a corporate group consisting primarily of Galileo Sydney Holdings Pty Limited (hereinafter "Galileo") and in addition Galaxy JREIT Pty Limited and Werrett Family Pty Ltd. The same applies hereafter.

⁴ Refers to a corporate group comprised of Nippon Kanzai Co., Ltd. (hereinafter "Nippon Kanzai") and in addition 15 consolidated subsidiaries including Tokyo Capital Management Co., Ltd. ("Tokyo Capital Management"), Japan Property Solutions Co., Ltd. ("JPS"), Three-s Inc. and Nippon Kanzai Environment Service Co., Ltd., 26 affiliated companies accounted for by the equity-method and 2 other affiliated companies (as of the end of March 2018). The same applies hereafter.



The Nippon Kanzai Group, established in 1965, is headed by Nippon Kanzai Co. Ltd., one of the major companies involved in building management and operation in Japan, offering a full-line of real estate management services. It is entrusted with the management and operation of a variety of buildings including office buildings, condominiums and retail facilities in major cities across Japan. Through its business operations, it has acquired extensive know-how in management and operation of buildings of various sizes, asset types and location.

Total Revenue¹

y96.5bn

Revenue from Building Maintenance & Residential Management¹

484.0bn

% Revenue from Building Maintenance Operations¹

87.0%



galileo

The Galileo Group is an independent Australian real estate and funds management business with an extensive track record in real estate investment and development in Australia, Japan and the U.S. Galileo has significant real estate capital markets experience with senior personnel having been directly involved in the IPO and ongoing management of 9 listed REITs for over 20 years. The Group commenced operations in Japan in 2006.

Galileo Group Total Global Acquisitions and Developments²

 ± 535.2 bn

RFIT Track Record

2003 | ASX listed REIT: Galileo Shopping America Trust

2006 ASX listed REIT: Galileo Japan Trust

2016 TSE listed REIT: Sakura Sogo REIT



¹ As at end of March 2018

² As at end of January 2019

At 31 December 2018

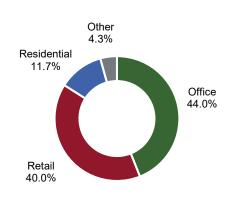
No. of properties	17
Average occupancy %	98.6

Total appraised value ¥m	59,381
Total book value ¥m	56,199

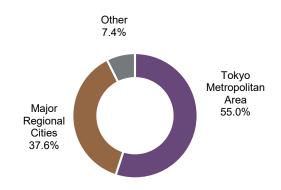
Average NOI yield % ¹	5.2
Average NOI yield post depreciation %1	4.4

Portfolio Diversification

■ Investment Ratio by Asset Type



■ Investment Ratio by Location



Lease type (by income)

Standard Japanese leases %	51.7

Non-cancellable leases %2	48.3

WALE 3 of non-cancellable leases (years) 6.2

¹ Calculated based on 31 December 2018 independent appraisals

² Includes leases that can be cancelled by paying cancellation penalties

³ Weighted average lease term to expiry

Overview

- Flexible investments possible with respect to asset type and location enabling the Asset Management Company to enhance unitholder value
- Able to reduce portfolio concentration risks by aiming to diversify the portfolio by sector, location, tenant and lease type
- Ongoing review of real estate market trends to identify potential new, and optimize existing revenue streams
- Pursue opportunities to actively recycle capital to enhance unitholder returns

Investment Ratio by Asset Type¹

	Investment Ratio by Asset Type	Characteristics of Asset Type
Growth	Office 30~60%	 During economic expansion, up-side potential can be capitalized on By targeting office buildings of a B-grade standard or above for investment, it is possible to pursue a large number of investment opportunities that offer relatively high liquidity and tenant diversity
	Residential 10~30%	 Rental demand and rent rates are relatively stable irrespective of economic changes and tenants are diversified making residential housing suitable as a medium to long-term stable investment
	Retail 30∼60%	 Areas with stable population, expected to support ongoing retail sales that result in secure rental income A long-term stable cash flow possible via lease agreements with a tenure of at least three years or more which do not allow for early termination
Stability	Other 0~20%	The potential and value of each individual property will be identified and the goal will be to conduct flexible property acquisition and investment

Investment Ratio by Location²

Tokyo Metropolitan Area	Regional Major Cities	Other
Approx. 50%	Approx. 40%	Approx. 10%



¹ SKR may consider properties which do not fulfill some of the above criteria and acquire if it believes this is in the best interests of unitholders.

² The ratios above are target ratios over the medium to long-term which depending on the real estate market and future property acquisitions may temporarily exceed or fall below the target ratios.

Section 2 – FP5 Financial Results



FP5 – Forecast and Actual

Unit:	¥mil

	FP5 Forecast ¹	FP5 Actual	Variance
Operating revenue	2,361	2,362	1
Operating expenses	1,333	1,316	(17)
Operating profit	1,028	1,046	18
Non-operating expenses	161	161	0
Ordinary profit	867	885	18
Extraordinary income	-	82	82
Extraordinary expenses	-	81	81
Net profit before tax	867	887	20
Net profit	866	886	20
Distribution per unit (DPU) (¥)	2,600	2,662	62

Operating expenses lower than forecast by ¥17m primarily due to

Comment

- Utilities expenses lower than forecast
- Broker fees and sales promotion expenses deferred to FP6
- Extraordinary income and expenses associated with Osaka typhoon damage

FP5 vs. FP4 Adjusted Actual

|--|

	FP4 Adjusted Actual ²	FP5 Actual	Variance
Operating revenue	2,426	2,362	(64)
Operating expenses	1,341	1,316	(25)
Operating profit	1,084	1,046	(38)
Non-operating expenses	153	161	8
Ordinary profit	931	885	(46)
Extraordinary income	-	82	82
Extraordinary expenses	-	81	81
Net profit before tax	931	887	(44)
Net profit	930	886	(44)

 Operating revenue decreased by ¥64m primarily due to the FP4 sale of Confomall Sapporo

Comment

- Decrease in operating expenses by ¥25m:
 - ¥14m due to the sale of Confomall and seasonal usage fluctuations for utilities expenses, ¥4m due to nondeductible consumption tax (higher in FP4 from asset disposition), ¥4m due to third party administrative fees and ¥3m for AM fees
- Non-operating expenses increased by ¥8m primarily due to expenses from August refinancing
- Extraordinary income and expenses associated with Osaka typhoon damage

¹ FP5 financial forecast was announced on 15 August 2018 (FP5 six months ended 31 December 2018).

² Fiscal period end dates were changed to the end of June and December in May 2018. As a result FP4 represented a 4 month period only from 1 March 2018 to 30 June 2018. In order to provide a "like for like" comparison with FP5 Actuals, FP4 actuals were adjusted as follows: "one off" gain on sale of Confomall ¥142m and non-operating expenses of ¥136m were excluded. All other items are multiplied by 6/4.

FP6 – Forecast vs. Adjusted Forecast

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	FP6 Forecast	FP6 Revised Forecast	Variance
Operating revenue	2,325	2,348	23
Operating expenses	1,296	1,319	23
Operating profit	1,029	1,029	0
Non-operating expenses	162	162	0
Ordinary profit	867	867	0
Extraordinary income	-	44	44
Extraordinary expense	-	33	33
Net profit before tax	867	878	11
Net profit	866	877	11
Distribution per unit (DPU) (¥)	2,600	2,634	34

nce			Comment

I Init∙ ¥ mil

- Operating revenue increased primarily due to cancellation penalty received at Suroy Mall Chikushino
- Operating expenses increased primarily due to:
 - deferred sales promotion expenses at retail properties and deferred broker fees
 - maintenance inspection expenses
 - an increase in non-deductible consumption tax.
- Extraordinary income and expenses associated with Osaka typhoon damage

Difference between FP6 and FP7 Forecasts (fiscal periods ending 30 June 2019 and 31 December 2019)

	FP6 Revised Forecast	FP7 Forecast	Variance
Operating revenue	2,348	2,317	(31)
Operating expenses	1,319	1,342	23
Operating profit	1,029	975	(54)
Non-operating expenses	162	166	4
Ordinary profit	867	809	(58)
Extraordinary income	44	-	(44)
Extraordinary expense	33	-	(33)
Net profit before tax	878	809	(69)
Net profit	877	808	(69)
Distribution per unit (DPU) (¥)	2,634	2,427	(207)
Annualized DPU yield ¹	6	6.0%	

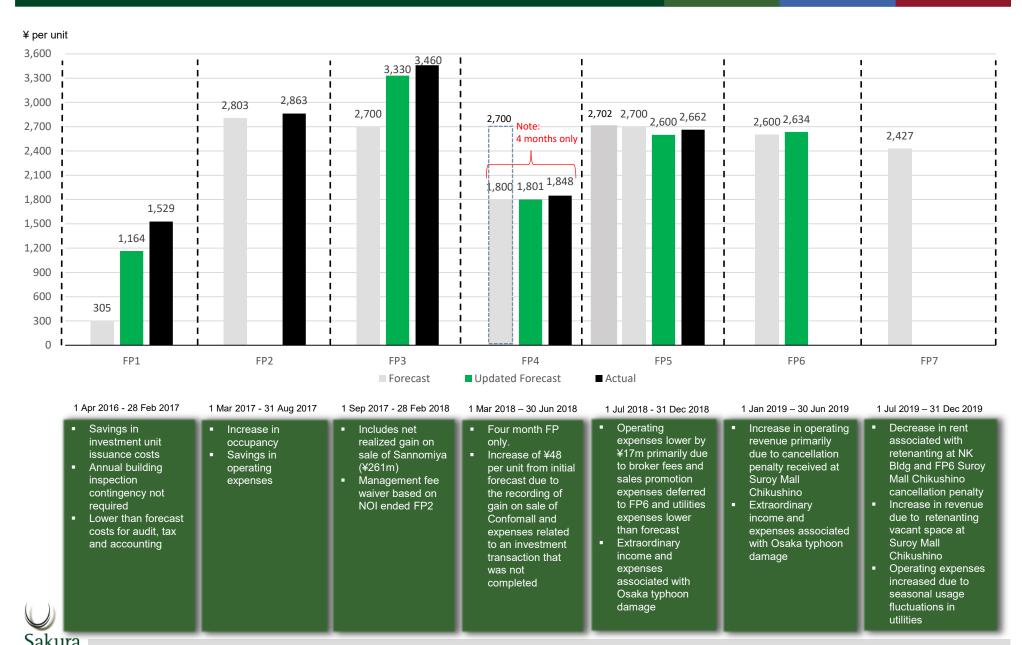
- Operating revenue decrease due to:
 - Decrease in rent associated with retenanting at NK Building and cancellation penalty received in FP6 for Suroy Mall Chikushino

Comment

- Increase in utilities revenue due to seasonal usage fluctuations and retenanting vacant space at Suroy Mall Chikushino
- Operating expenses increased due to seasonal usage fluctuations in utilities

¹ Annualized DPU yield based on the closing price of ¥84,700 on 31 January 2019 and using the aggregate forecast DPU for FP6 and FP7 (¥5,061).

Sogo REIT



Section 3 - Key Performance Indicators



Overview

Real estate market conditions remain robust. According to CBRE Tokyo office vacancy continued to fall and was 0.8% as at Q4 2018.

- Increase of 0.2% in portfolio appraisal value. Office and residential sectors increased by 0.4% and 1.6% respectively
- Continued high level of occupancy across the portfolio
- Continued upward rent reviews in the office portfolio

Portfolio Value

	Appraisal Value (¥b
@ FP4 30 June 2018	59.246
@ FP5 31 December 2018	59.381
Variance	0.2%

Book Value (¥bn)
56.239
56.199
0.1%

Unrealized Gain (¥bn)
3.007
3.182
5.8%



Portfolio Performance

@ FP4
30 June 2018
@ FP5
31 December 2018
Variance

Occupancy (%) ¹
98.7	
98.6	
0.1	1

NOI Cap Rate (%)¹				
5.2				
5.2				
0.0	+			

NOI (¥bn)¹	
3.060	
3.072	
0.4%	

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La Park Kishiwada

Office Market Trends

@ FP4		
30 June 2018		
@ FP5		
31 December 2018		
Variance		

Office Market Rents ²
16,295
16,566
1.7%

Office Passing Rents ³		
15,828		
15,784 ⁵		
0.3%		

Tokyo Office Vacancy (%) ⁴		
1.1		
0.8		
0.3		



Matsuya Residence Sekime

¹ As per independent appraisals dated June 2018 and December 2018

² Weighted average office market rents (¥/tsubo/month) as per independent appraisals dated June 2018 and December 2018

³ Weighted average office passing rent (¥/tsubo/month) as per office lease agreements reflected in independent appraisals dated June 2018 and December 2018

⁴ Source: CBRE Market Overview Japan Office Q2 2018 and Q4 2018. Vacancy rate represents "All Office Grades" (Grade A, Grade A-minus and Grade B)
⁵ Decrease is due to two new leases executed in 2018 not commencing until January 2019. Forecast passing rent for FP6 as at end January 2019 is ¥15,922

Occupancy (%)		Office	Retail	Residential	Other
	@ FP4 30 June 2018	100.0	99.0	96.6	100.0
	@ FP5 31 December 2018	98.21	99.0	97.5	100.0
	Variance	1.8	0.0	0.9	0.0
Passing Rents (¥/tsubo/mth)		Office	Retail	Residential	Other
	@ FP4 30 June 2018	15,828	4,841	4,633	3,970
	@ FP5 31 December 2018	15,7842	4,848	4,556	3,970
	Variance	0.3%	0.1% 👚	1.7% 👢	0.0%
Appraisal Values (¥	ébn) ³	Office	Retail	Residential	Other
	@ FP4 30 June 2018	26.870	23.130	6.665	2.581
	@ FP5 31 December 2018	26.980	23.050	6.769	2.582
	Variance	0.4% 👚	0.3% 👢	1.6% 👚	0.0%
NOI Cap Rates (%)	3	Office	Retail	Residential	Other
	@ FP4 30 June 2018	4.3	5.8	6.0	6.2
	@ FP5 31 December 2018	4.4	5.8	5.8	6.2
	Variance	0.1	0.0	0.2	0.0

¹ LOI received for only office vacancy

² Decrease is due to two new leases executed in 2018 not commencing until January 2019. Forecast passing rent for FP6 as at end January 2019 is ¥15,922

³ As per independent appraisals dated June 2018 and December 2018

Overview

- LTV decreased by 1.4% and average loan duration increased by 0.45 years by repaying a short term loan of ¥1.4b and refinancing ¥5.1b at the end of August
- Net asset value per unit increased by 0.5% due to an overall increase in appraisal value for the portfolio
- Estimated dividend yield per unit is 6.0%, up 0.3% from the previous period

Balance Sheet

	LTV (%)	Ave. loan maturity (years)
@ FP4 30 June 2018	46.2	2.12
@ FP5 31 December 2018	44.8	2.57
Variance	1.4	0.45
	Net Equity (¥bn)	NAV (¥per unit)

Total Liabilities (¥bn)		
32.8		
31.5		
4.0%		



	Net Equity (¥bn)		
@ FP4 30 June 2018	29.25		
@ FP5 31 December 2018	29.25		
Variance	0.0%		

NAV (¥per unit)	Total Assets (^½
96,882	62.75
97,406	61.64
0.5%	1.8%

_	

Investment Units

Herit Offits	
	Unit Price (¥ per unit)
13 August 2018	90,800
31 January 2019	84,700
Variance	6.7%

Annualized DPU yield (%)	
5.7 ¹	
6.0 ²	
0.3	

P/NAV	
0.94	_
0.87	
7.4%	_

Abode Yoyogi Parkside



Seiyu Minakuchi



¹ Annualized DPU yield based on unit price of ¥90,800 as at 13 August 2018 and the aggregate of FP5 and FP6 DPU Forecasts announced on 15 August 2018 ² Annualized DPU yield based on aggregate of current FP6 and FP7 DPU Forecasts and closing price on 31 January 2019 of ¥84,700

Section 4 - Management Key Priorities



External Growth

- Identifying off market investment opportunities leveraging off sponsor relationships
- Add to existing pipeline support network
- Foster relationships with mid-scale developers

Enhance Unitholder

Value



Capital Management

- Explore opportunities to recycle assets which can:
- Increase distributions
- Enhance portfolio characteristics
- Carefully manage borrowings to mitigate maturity risk and minimize ongoing cost of debt
 - Cumulative investment scheme for the Asset Management Company directors and employees to further align interest with unitholders

Internal Growth

- Actively pursue growth
- Upward rent reviews particularly in office
- Creating new revenue streams; e.g. contracting rooftop telecommunications antenna
- Utilize the expertise of Nippon Kanzai to ensure buildings are well maintained while minimizing costs
- Strategic capital expenditure initiatives to:
- Maintain high occupancy
- Minimize downtime on vacant space
- Enhance revenue through current and future rent reviews



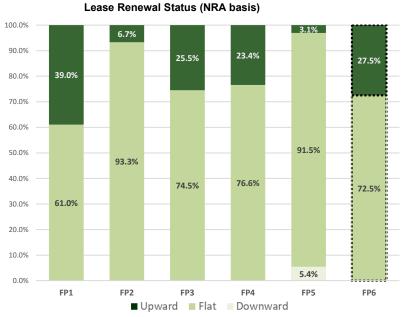
Part A - Internal Growth Initiatives





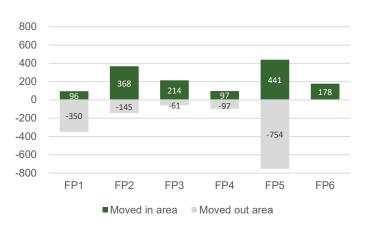
Office Portfolio Rent and Tenant Movement¹

- During FP5 19 leases were renewed. We were successful in achieving a total of 6 rent increases which were negotiated in FP5. Five of these are effective from FP6.
- Uplift of 10.5% and ¥7.0 mil p.a. over 437.3 tsubo worth of space

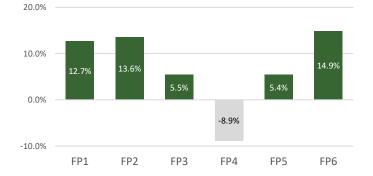


Rent increase %	11.6%	8.1%	14.7%	16.5%	10.5%
Total	17	7	22	16	38
Downward	0	0	0	0	1
Flat	10	6	21	12	31
Upward	7	1	1	4	6
	FP1	FP2	FP3	FP4	FP5-FP6 Forecast

Office portfolio tenant movement in / out (Tsubo)²



Average % change replacement tenant vs previous passing rent²





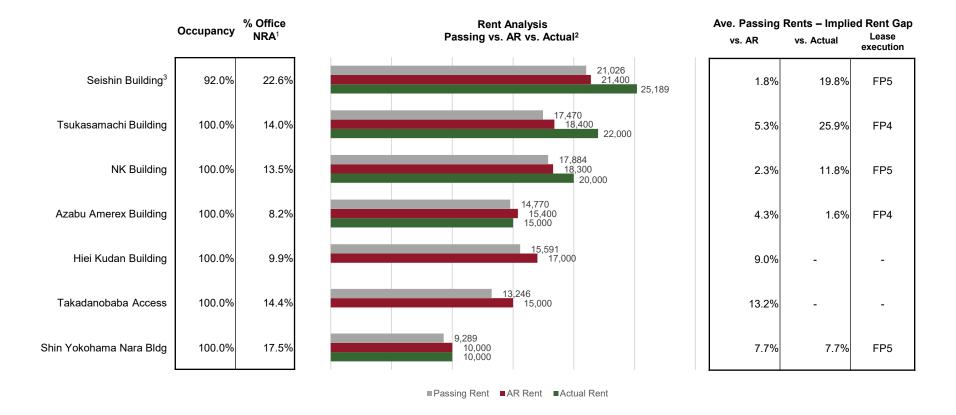
¹ Excluding retail tenancies, residential (SOHO), storage and carpark

² During FP5 a lease for 178 tsubo was executed with lease commencement in FP6 (January 2019)



Rent Gap for Office Portfolio

- Approximately 70% of passing rents are below market or inline with market based on Appraisal Report ("AR") assessed market rent.
- Actual rents for 6-new leases totaling 508.0 tsubo executed during FP5 for 3-properties are 8.3% higher than previous passing rents.



¹¹ra =

^{1 %} of Net Rentable Area of each asset of total NRA of office portfolio. Rents exclude storage, carpark and retail units as at 31 December 2018

² Actual Rent represents weighted average of all-in actual rents from most recent leases executed during FP4 and FP5

³LOI received for the vacant space at Seishin Building

Office case studies – adding value through proactive asset management



Seishin Bldg	Common area refurbishment
Occupancy at start of period (%)	100.0
Occupancy at end of period (%)	92.01
Move out area (square meters/tsubo)	1,288.5 / 389.8
Move in area (square meters/tsubo)	838.9 / 253.8
Increase passing rent on refurbished floor (%)	13.6
Cost of refurbishment one floor (¥)	3,000,000
Estimated return on cost (ROC) (%)	184.5

Summary

Objective - retenanting vacant space

One common area lobby refurbished (excluding restrooms)

Scope includes new carpet, wall finishes, ceiling repainting, lighting, tenant directory

ROC % equals estimated increase in annual rent / cost





Before After

Tsukasamachi Bldg	Common area refurbishment
Occupancy at start of period (%)	100.0
Occupancy at end of period (%)	100.0
Subject floor area (square meters/tsubo)	310.1 / 93.8
Increase passing rent on refurbished floor (%)	26.7
Cost of refurbishment (¥)	6,400,000
Estimated return on cost (ROC) (%)	70.4

Summary

Objective – upward rent revision

One common area lobby refurbished (including restrooms)

Scope includes new carpet, wall finishes, ceiling repainting, lighting, restrooms/pantry

ROC % equals estimated increase in annual rent / cost





Before After



¹LOI received for vacant space at Seishin Building

Office case studies – adding value through proactive asset management



Shin Yokohama Nara		Common area refurbishment
Occupancy at start of period (%	o)	100.0
Occupancy at end of period (%)	100.0
Move out area (square meters/	tsubo)	403.4 / 122.0
Move in area (square meters/ts	ubo)	403.4 / 122.0
Improved revenue from shorten	ed down time (¥)	3,700,000
Cost of refurbishment (¥)		1,000,000
Estimated return on cost (ROC)	(%)	370.0

Summary

Objective - retenanting vacant space

One common area lobby refurbished (excluding restrooms)

Scope includes new carpet, wall finishes, ceiling repainting

ROC % equals estimated increase in annual rental as a result of downtime less than forecast





Doforo	 _	Aftor.
Before	_	Aπer

Azabu Amerex Bldg	Ground floor entry refurbishment
Occupancy at start of period (%)	100.0
Occupancy at end of period (%)	100.0
Increase passing rent (%)	6.7
Cost of refurbishment (¥)	1,840,000

Summary

Objective – upward rent revision

Ground floor lobby refurbished

Scope includes lighting, tenant directory, partitioning, mail box relocation

Works expected to support future operations including leasing and rent revisions





Before After



Retail

Maintained overall high occupancy of 99.0% with stable income

- Strategic review and usage change of idle storage area to enhance revenue
- Environmental initiatives to reduce ongoing operating expenses
- Regular events encouraging local residents to visit our shopping centers more frequently







Suroy Mall Chikushino

La Park Kishiwada/Suroy Mall Chikushino

Environmental initiatives

- · Renovation of HVAC resulting in lower forecasted expenses
 - La Park Kishiwada: reduction ¥0.2m p.a., est. 18.7% decrease consumption¹
- · Installed LED lighting
 - La Park Kishiwada/Suroy Mall Chikushino: reduction ¥0.25m p.a., est. 68.7% decrease in power consumption¹



La Park Kishiwada

La Park Kishiwada

Trunk room conversion

Converted a portion of some idle storage space and rented to an external trunk room operator

Increase in revenue is approx. ¥2.8 mil p.a.

La Park Kishiwada

Community service

Making efforts to address a current lack of delivery labor issue by setting up a courier locker allowing local residents to pick up deliveries at their convenience

- Through this service we can develop a new customer base and increase the frequency of visits by existing customers.
- Conveniently located by the entrance facing Haruki station









Sogo REIT

Before After

¹ Forecast electricity and power consumption reductions are based on estimates provided by property managers

Residential

- Maintained high occupancy (97.8%) while reducing leasing down time
- Re-leasing vacancies at higher rent rates (Abode Yoyogi Parkside)
 - Re-leased 3-units Yoyogi at rents 5%-16% higher than previous tenants
- Rent revision activity
 - Proactively negotiate rent revisions at the time of lease renewal







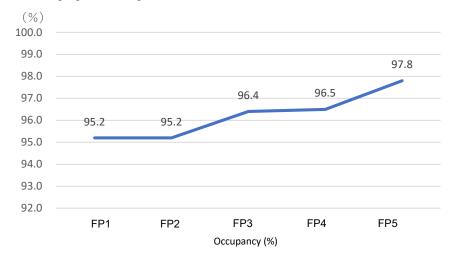


Residential Portfolio

Occupancy

Further reinforcement of re-leasing efforts

- Strengthening relationships with PM company and local brokers
- · Managing the timing of reinstatement works to reduce down time



Abode Yoyogi Parkside

Retenant update

Through management of reinstatement works and proactive leasing efforts, successfully retenanted 3-units at rents higher on a weighted average basis of 8.4% while achieving shorter down times of on average approx. 1.5 months per unit.

Total Area (㎡)	Total Area (Tsubo)	Ave. previous rent (¥/tsubo)	Ave. new rent (¥/tsubo)	Increase (%)
343.44	103.89	19,444	21,080	8.4%







NOI Enhancement

Through various proactive initiatives, expected to enhance NOI by in total over ¥30m from FP1 through FP6 (forecast).



	Properties	Action	Revenue increase	Cost reduction
FP6 (forecast)	6 office properties 4-office properties Matsuya Residence Sekime Suroy Mall Chikushino	Re-tendered electricity service provider Replaced vending machine operators Released vacant carpark spaces to third party operator Renegotiated terms with vending machine operators and replaced one vendor	¥0.8m p.a. ¥0.6m p.a. ¥0.2m p.a.	¥5.0m p.a.
FP5	2-office properties La Park Kishiwada 2-retail properties 17-properties	Execute agreement with rooftop antenna telecommunications provider Renovation of HVAC resulting in lower forecasted expenses Installed LED lighting Re-tender casualty insurance for portfolio	¥0.6m p.a.	¥0.2m p.a. ¥0.3m p.a. ¥0.4m p.a.
FP4	La Park Kishiwada La Park Kishiwada 9-properties	Converted unused space for tenant into storage space Renegotiated terms with vending machine operators Renegotiated building maintenance service agreements	¥1.0m p.a. ¥0.3m p.a.	¥3.6m p.a.
FP3	NK Building Office portfolio La Park Kishiwada La Park Kishiwada	Renegotiated terms with rooftop antenna telecommunications provider Re-tendered electricity service provider Re-tendered electricity service provider Renegotiated terms with gas supplier	¥1.0m p.a.	¥3.0m p.a. ¥7.0m p.a. ¥0.9m p.a.
FP2	Azabu Amerex La Park Kishiwada Shin Yokohama Nara Takadanobaba Access Confomall Sapporo	Negotiated new lease terms for carpark spaces Added telecommunications mobile antenna Converted unutilized space to rental storage Attached timer to HVAC facilities for managing after hours electricity usage Installed LED lighting	¥2.2m p.a. ¥0.9m p.a. ¥0.1m p.a.	¥1.0m p.a. ¥0.5m p.a.
FP1	La Park Kishiwada 2-office properties Shin Yokohama Nara	Tenant repositioning and new leases Introduced lunchtime food service vendors Installed LED lighting in the lobby	¥2.3m p.a. ¥0.6m p.a.	¥0.3m p.a.

Part B - External Growth Initiatives



Initiatives during FP5

- · Appointment of new CIO to strengthen capability
- Ongoing discussions bridge holding structures with multiple groups for warehousing future acquisition opportunities
- Lender support to debt fund replacement asset for FP4 disposition
- · Ongoing consideration for asset recycling

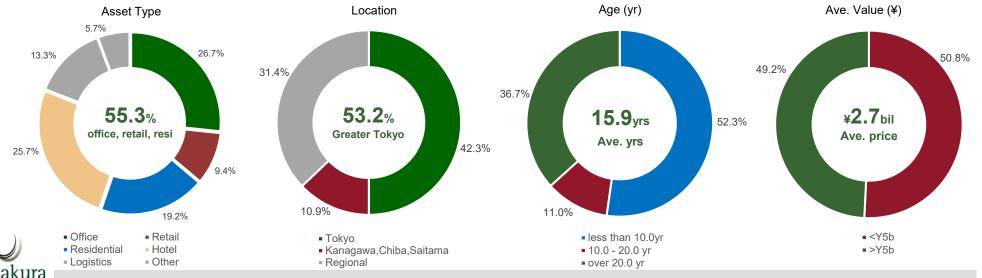
FP5 Sourcing

The following is an approximate breakdown of properties considered during the period

- As a diversified REIT, SKR has the flexibility to consider a wide range of asset types and locations
- Over half (approx. 53%) of the properties are located in the Greater Tokyo area based on value

Assets under consideration

Asset type	Location	Price (MYI)	NOI Yield
Office	Tokyo area	4,000	4.5%
Office	Tokyo area	1,850	4.6%
Retail	Greater Tokyo area	5,030	6.4%
Office	Greater Tokyo area	2,500	5.2%
Office	Greater Tokyo area	2,000	6.4%
Residence	Greater Tokyo area	1,200	4.8%
Logistics	Logistics Regional area (Kanto area)		6.5%
	TOTAL	27,280	5.9%



Part C - Capital Management



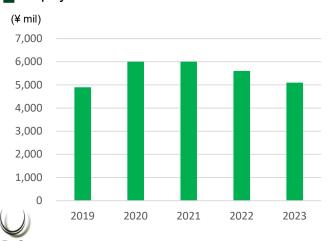
Overview of Borrowings

Borrowings

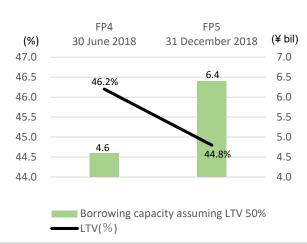
		Loan amount (¥ mil)	Interest rate	Maturity date
Type	Lender	31-Aug-18		
Short term	A Syndicate of lenders with	900	Base Rate +0.2% (floating)	30-Aug-19
Sumitomo Mitsui Banking Corporation:	4,000	0.71096% (fixed)	30-Aug-19	
	Sumitomo Mitsui Banking Corporation, Shinsei Bank, Limited,	6,000	0.81842% (fixed)	31-Aug-20
Long term	Resona Bank, Limited, Aozora Bank, Ltd., ORIX Bank Corporation, The Nishi-Nippon City Bank, Ltd., The Bank of Fukuoka, Ltd, Sumitomo Mitsui Trust Bank, Limited	6,000	0.93842% (fixed)	31-Aug-21
		5,600	Base Rate +0.8% (floating)	31-Aug-22
		5,100	1.07777% (fixed)	28-Feb-23
	Total	27,600		

Collateral: Unsecured and unguaranteed

Repayment Schedule



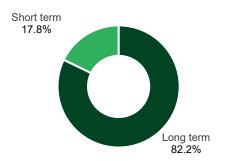
LTV & Borrowing capacity



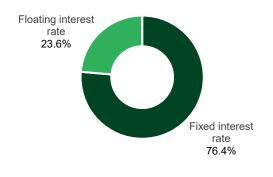
Loan cost and duration (at 31 December 2018)

Average duration (Years) 2.57

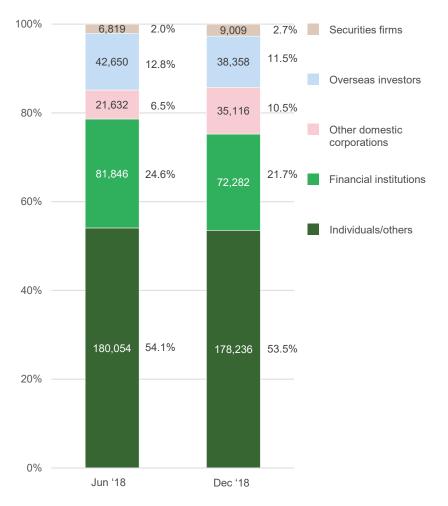
Debt Ratio - Term



Interest Rate Ratio



No. of Investment Units by Investor Type



Main Unitholders

at 31 December 2018

Rank	Name	Number of Units Owned	Percentage Share (%)¹
1	The Master Trust Bank of Japan, Ltd.	24,850	7.46
2	Japan Trustee Service Bank, Ltd.	18,502	5.55
3	JP Morgan Bank (Ireland) Plc 380423	13,773	4.13
4	Lion Partners GK	11,971	3.59
5	The Nomura Trust and Banking Co., Ltd. (Investment account))	10,490	3.15
6	Galaxy JREIT Pty. Ltd. (Galileo Group)	8,700	2.61
6	Nippon Kanzai Co., Ltd.	8,700	2.61
8	Credit Suisse Securities (Europe) Ltd. PB Omnibus Client Account	6,799	2.04
9	Trust & Custody Services Bank, Ltd. (Securities investment trust account)	5,688	1.70
10	Kinki Sangyo Credit Union	5,587	1.67

¹ Percentage share is the number of units owned expressed as a percentage of total investment units issued (rounded down to second decimal place).

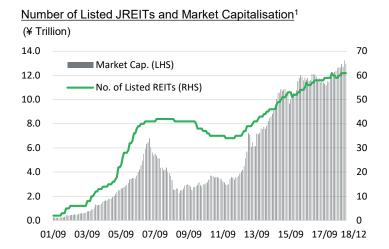


Section 5 – JREIT Sector & Peer Comparison



JREIT Sector

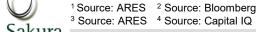
- Total market capitalization as at end December of ¥13.0 trillion
- 61 JREITs as at end January 2019 with 4 new entrants in 2018
- The volume of IPOs and POs has increased relative to the level of last year
- The DPU yield gap of larger vs smaller REIT's remains wide



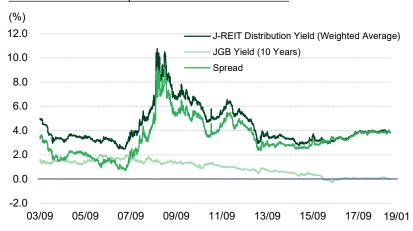
Number of Listed JREITs and Market Capitalisation³

Year	IP Volume	Value (USDm)	Po Volume	Value (USDm)	IPO Volume	+PO Value (USDm)	J-REIT Total Market Cap (USDm)
2012	4	2,555	11	2,004	15	4,559	41,447
2013	6	4,155	37	6,865	43	11,020	69,928
2014	6	2,182	30	5,329	36	7,510	97,148
2015	5	1,103	35	6,445	40	7,548	96,982
2016	7	2,814	30	5,032	37	7,846	111,335
2017	2	907	25	4,155	27	5,061	105,382
2018	4	1,098	32	5,418	36	6,516	119,113

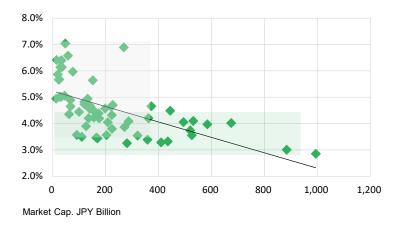
Note: Exchange rate as of 31 January 2019 (1 USD=¥108.89)



JREIT DPU Yields – Spread with JGBs still attractive²



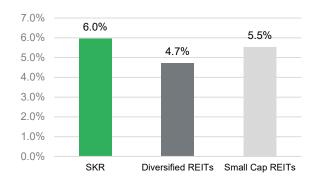
JREIT DPU Yields - Significant gap between small and large cap JREITs4



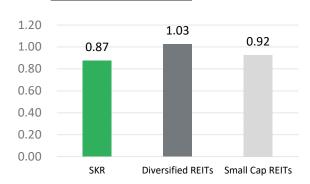
JREIT Peer Comparison¹

- SKR undervalued compared to Diversified and Small Cap REIT peers (less than ¥100 billion market cap)
- SKR's forecast DPU yield is 130 basis points ("bps") higher than Diversified REITs and 50bps higher than Small Cap REITs as at 31 January 2019
- Based on current trading price SKR's implied NOI cap rate is 5.9%, 160 bps higher than Diversified REITs
- SKR has a greater proportion of its portfolio (by value) located in Tokyo's central five wards relative to:
 - The average for Diversified REITs
 - The average for Small Cap REITs

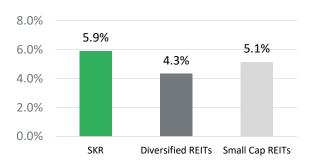
Annualised DPU Yield1



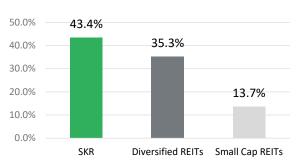
Price / Net Asset Value²



Implied Capitalization Rate²



% of Portfolio located in Tokyo Central Five Wards³





¹ Source: SMBC Nikko Securities Inc.- calculated using data obtained from Capital IQ
² Source: SMBC Nikko Securities Inc.

³ Source: J-REIT DB – Weighted average calculated using AUM of each J-REIT



(a) (Thu) Sep. 8, 2016	SKR listed on the stock market.		
(b) (Mon) Oct. 31, 2016	SKR included in TSE REIT INDEX.		
(c) (Mon) Nov. 14, 2016	Released revision of earnings forecast and interim financial results.		
(d) (Mon) Apr. 3, 2017	Announced execution of pipeline support agreements by asset management company.		
(e) (Thu) Apr. 13, 2017	Released Financial Results for the 1st fiscal period.		
	Announced acquisition of "Abode Yoyogi Parkside".		
	Announced disposition of "Royal Hill Kobe Sannomiya II".		
(f) (Mon) Jul. 31, 2017	Released revision of operating and distribution forecasts for the fiscal periods ending Aug. 2017 and Feb. 2018. (JPY 2,700, JPY 3,460)		
(g) (Mon) Aug. 28 2017	Announced debt refinancing of short and long term borrowings.		

(h)	(Mon) Sep. 11 2017	Announced of completion of disposition of "Royal Hill Kobe Sannomiya II".
(i)	(Mon) Oct. 16 2017	Released Financial Results for the 2 nd fiscal period.
(j)	(Wed) Dec. 13 2017	FOMC announced lifting federal funds target rate by 25 basis points, to a 1.25 to 1.50 percent range.
(k)	(Mon) Apr. 16 2018	Financial Results for the 3 rd Fiscal Period
(1)	(Thu) May. 10 2018	Notice Concerning the Change of Fiscal Period
(m)	(Thu) Jun. 28 2018	Notice Concerning Disposition of Domestic Trust Beneficiary Right of "Confomall Sapporo"
(n)	(Wed) Aug. 15 2018	Financial Results for the 4th Fiscal Period
(0)	(Wed) Aug. 22 2018	Announced debt refinancing of short and long term borrowings.

² Dividend yield calculated using current DPU forecast for FP6 & FP7 (JPY 2,634 and JPY 2,427 respectively) and January 31st 2019 SKR closing price (JPY 84,700) Source: Bloomberg



¹ As of 31 January 2019. Indexation by using SKR offer price (JPY 91,000).

Section 6 – The Sponsors



Leverage off of the complementary skill sets of Nippon Kanzai Group and Galileo Group

Sakura Real Estate Funds Management, Inc. ("the Asset Management Company") receives extensive support for external and internal growth based on the Sponsor Support Agreements executed with Nippon Kanzai Group's core companies and Galileo Group¹

Support Provided					
	Sales information on properties held and granting first rights of refusal				
	Information on external properties				
External Crowth Support	Warehousing functions				
External Growth Support	Information on the real estate transaction market and results of market analysis				
	Joint ownership of opportunities				
	Advice on investment strategies and global offerings				
	Advice on the management and operation of properties				
Internal Growth Support	Support and cooperation with sourcing, redevelopment and renovations				
	Staff secondment and other human resource support				

Same Boat Investment by the Nippon Kanzai Group and Galileo Group

Both sponsors² acquired investment units of the Investment Corporation at the time of IPO in order to align their interests with those of the unitholders'. As a result, each owns 2.6% of investment units issued and outstanding (5.2% in total by both sponsors)



Investment by Nippon Kanzai Group







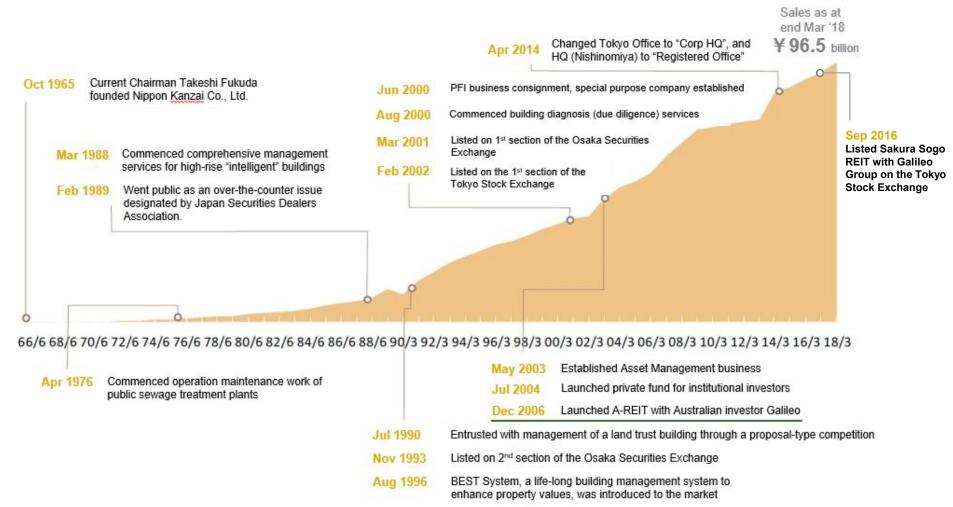




¹ "Nippon Kanzai Group's core companies" refers to Nippon Kanzai, Tokyo Capital Management and Japan Property Solutions

² "Sponsors" refers to Nippon Kanzai Tokyo Capital Management and Galileo which have executed Sponsor Support Agreements

Nippon Kanzai Co. Ltd. – Main History¹



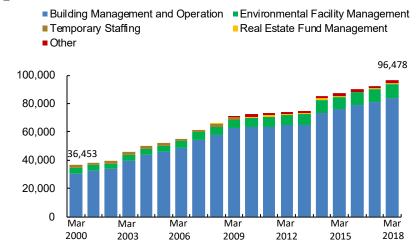


Source: Nippon Kanzai Co., Ltd.

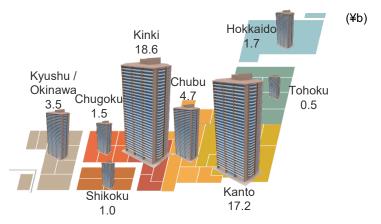
¹ One section updated based on discussion with Nippon Kanzai Co., Ltd.

Nippon Kanzai Group, established in 1965, is a corporate group headed by Nippon Kanzai Co., Ltd., a company in Japan involved in the building management and operation business that also offers a full line of real estate management services.

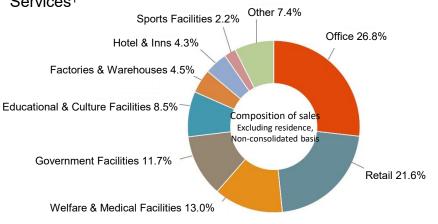
Historical Trend of Revenue and Revenue Breakdown¹



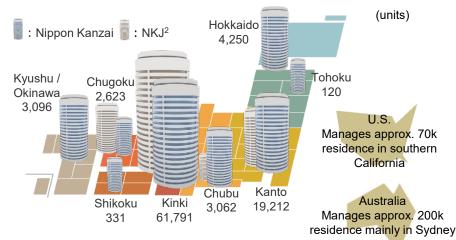
Geographical Breakdown of Building Management and Operation¹



■ Composition of Net Revenue for Management and Operation Services¹



Geographical Breakdown of Residential Management¹



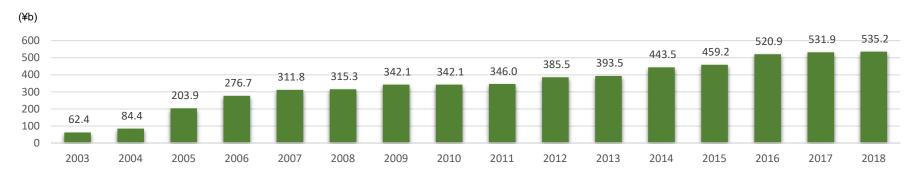


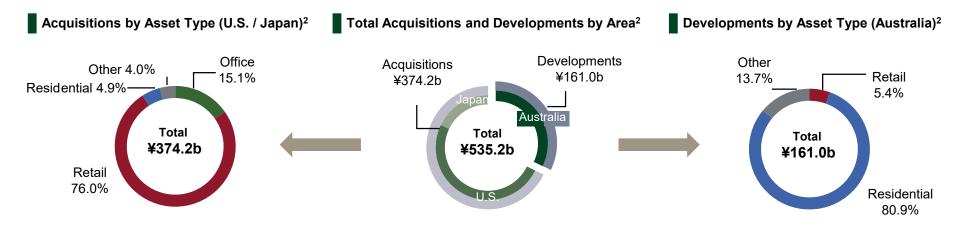
¹ As of the fiscal period ended 31 March 2018

² NKJ Holdings, a wholly-owned residential property management subsidiary of Nippon Kanzai Group

As an independent real estate developer and fund management group based in Australia, Galileo group has managed significant real estate in Australia, Japan and the U.S. It has listed **2 A-REITs** on the Australian Stock Exchange and **1 J-REIT** on the Tokyo Stock Exchange. In addition, its management team has been involved in the listing process and management of an additional **6 A-REITs**.

Cumulative Acquisitions and Developments (including sold properties) in Australia, Japan and the U.S.¹







Source: Galileo Group

¹ Cumulative figures from 2003 to the end of December 2018 including sold properties.

² Based on currency exchange rates as of 31 January 2019

Palisade

Galileo Group - impressive development track record

- Delivered some of Australia's most attractive and successful residential apartment and land subdivision projects
- Equity partnerships with a number of leading Australian financial institutions and superannuation funds
- Land and construction financing with a range of major Australian banking institutions
- Galileo considering opportunities to expand development operations in Japan
- Japan focus development of small / mid size assets. Potential pipeline for Sakura Sogo REIT ("SKR")

Examples of current / recent key projects in Australia

King & Phillip





The Residences



Arena













	1	
4		
		- I MENTAL
Carrier -		
	mmile	

Location	Sydney
Apartments	104
Value	¥27bn
Completion	2020

Location	Sydney
Apartments	553
Value	¥40bn
Completion	2015
Value	¥40bn

Location	Sydney
Apartments	246
Value	¥16bn
Completion	2018

Location	Sydney
Apartments	87
Value	¥25bn
Completion	2014

Location	Brisbane
Apartments	191
Value	¥8bn
Completion	2015

Location	Sydney
Apartments	245
Value	¥13bn
Completion	2018

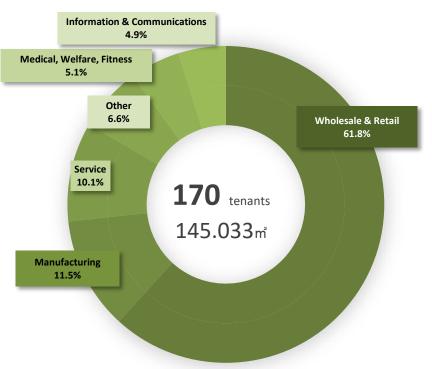


Appendix



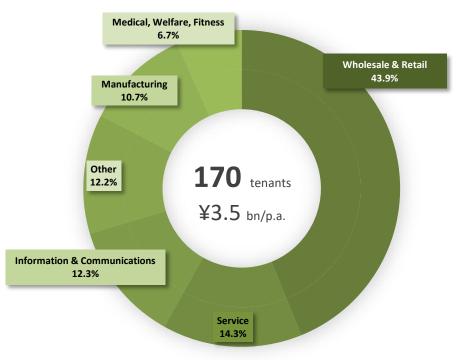
At 31 December 2018 (excluding Residential portfolio)

■ By leaseable area¹



Industry	Leased area (m²)	
Wholesale & Retail	89,597	
Manufacturing	16,674	
Service	14,709	
Other	9,576	
Medical, Welfare, Fitness	7,433	
Information & Communications	7,044	
Total	145,033	

■ By rent per annum²



Industry	Rent (¥mil p.a.)	
Wholesale & Retail	1,530)
Service	498	3
Information & Communication	s 42 8	3
Other	426	3
Manufacturing	374	1
Medical, Welfare, Fitness	233	3
Total	3,489)

¹ Indicates the ratio of leased area (including storage, but excluding car park) with respect to the total leaseable area.

² Indicates the ratio of all-in rent revenue (including storage) from each tenant with respect to total portfolio rent revenue excluding residential portfolio.



At 31 December 2018 (excluding residential portfolio)

■ By leaseable area

Tenant	Property	Leased area (m2) ¹	% of total portfolio leaseable area (%) ²	Lease expiry date	Type of lease
Seiyu GK	Seiyu Minakuchi	23,814.87	16.4	Non-disclosure ⁴	Standard
Nagasakiya Co., Ltd.	La Park Kishiwada	15,356.34	10.6	18-Oct-34	Standard
Non-disclosure ⁴	Funabashi Hi Tech Park I	Non-disclosure ⁴	Non-disclosure ⁴	Non-disclosure ⁴	Non-disclosure ⁴
Mr. Max	Suroy Mall Chikushino	7,997.08	5.5	03-Jul-27	Fixed term
Sakoda Co., Ltd.	Suroy Mall Chikushino	Non-disclosure ⁴	Non-disclosure ⁴	Non-disclosure ⁴	Fixed term
Nobuta Enterprises	La Park Kishiwada	7,555.88	5.2	19-Jul-27	Fixed term
Edion Corporation	Suroy Mall Chikushino	5,010.98	3.5	03-Jul-27	Fixed term
Sanki Co., Ltd.	La Park Kishiwada	4,281.62	3.0	22-Jul-23	Fixed term
Non-disclosure ⁴	Funabashi Hi Tech Park II	Non-disclosure ⁴	Non-disclosure ⁴	Non-disclosure ⁴	Non-disclosure ⁴
Sanki Co., Ltd.	Suroy Mall Nagamine	2,693.38	1.9	26-Sep-27	Fixed term

■ By rent revenue

Tenant	Property	Asset Type	% of total portfolio rent revenue (%) ³	Lease expiry date	Type of lease
Seiyu GK	Seiyu Minakuchi	Retail	Non-disclosure ⁴	Non-disclosure ⁴	Standard
Nagasakiya Co., Ltd.	La Park Kishiwada	Retail	7.0	18-Oct-34	Standard
Nobuta Enterprises	La Park Kishiwada	Retail	5.1	19-Jul-27	Standard
Vinxus Corporation	NK Building	Office	Non-disclosure ⁴	Non-disclosure ⁴	Non-disclosure ⁴
Sakoda Co., Ltd.	Suroy Mall Chikushino	Retail	Non-disclosure ⁴	Non-disclosure ⁴	Fixed term
Mr. Max Co., Ltd.	Suroy Mall Chikushino	Retail	Non-disclosure ⁴	3-Jul-27	Fixed term
Non-disclosure ⁴	Funabashi Hi Tech Park I	Other	Non-disclosure ⁴	Non-disclosure ⁴	Non-disclosure ⁴
Spectris Co., Ltd.	Tsukasamachi Building	Office	2.5	30-Sep-20	Standard
Jorudan Co., Ltd.	Seishin Building	Office	2.5	31-Jan-20	Standard
Edion Corporation	Suroy Mall Chikushino	Retail	Non-disclosure ⁴	03-Jul-27	Fixed term

¹ Indicates the leased area (including storage, but excluding car park) indicated in each lease agreement pertaining to each tenant as at 30 June 2018. ² Indicates the ratio of leased area with respect to the total leaseable area.

⁴ Tenant would not allow disclosure



³ Indicates the ratio of all-in rent revenue (including storage) from each tenant with respect to total portfolio rent revenue excluding residential portfolio.

Unit: ¥mil

				Unit: ¥mil
	FP4 30 Jun 2018	FP5 31 Dec 2019	Variance	Comments
Assets				
Current assets	6,177	5,058	-1,119	
Cash and deposits	1,664	500	-1,164	Booked gain on sale of Confomall Sapporo in FP4
Cash and deposits in trust	4,257	4,282	25	
Other	254	275	21	
Non-current assets	56,575	56,585	10	
Property, plant equipment	55,568	55,528	-40	Increase in capital expenditures by ¥200m, FP5 depreciation expenses ¥240m
Intangible fixed assets	688	686	-2	
Investments and other assets	318	371	53	Increase in long-term prepaid expenses (refinance fee) and decrease in depreciation expenses (¥31m). Increase in management cooperative reserve funds for Shiroi Logiman and Hiei Kudan Bldg. (¥22m).
Total assets	62,752	61,643	-1,109	
Liabilities				
Current liabilities	8,261	5,708	-2,553	
Operating accounts payable	153	238	85	Exterior wall repair, bicycle rack repair and repair expenses from typhoon damage at Matsuya Residence Sekime (¥31m), HVAC renewal at Takadanobaba Access (¥26m), refurbishment works at 4-office properties (¥15m), repair works at La Park Kishiwada including CapEx (¥16m) and other expenses (¥9m)
Short-term loan payable	1,400	900	-500	Due to short-term loan repayment and refinance
Repayment long term loan within one year	6,000	4,000	-2,000	,
Accounts payable-other	311	177	-134	At the end of FP4 ¥132m accrual related to investment unit issuance related expenses and ¥16m AM fee related to the Confomall sale were recorded. ¥31m from La Park Kishiwada typhoon damage repair expenses were accrued in FP5
Advances received	356	339	-17	
Other	39	54	15	
Non-current liabilities	24,621	25,794	1,173	
Long-term loans payable	21,600	22,700		Due to refinancing
Tenant leasehold and security deposits in trust	3,021	3,094	73	
Total liabilities	32,882	31,502	-1,380	
Net assets				
Total unitholders' equity	29,870	30,141	271	
Unitholders' capital	29,254	29,254	0	
Surplus	615	886	271	
Total net assets	29,870	30,141	271	
Total liabilities and equity	62,752	61,643	-1,109	

Unit: ¥mil

					Offic. +
	From Mar 2018 to Jun 2018	FP4 Adjusted to 6 months ¹	FP5 From Jul 2018 to Dec 2018	Variance	Comments
Operating revenue	1,768	2,426	2,362	-64	
Leasing business revenue	1,400	2,100	2,031	-69	Decrease primarily due to sale of Confomall
Other leasing business revenue	225	326	331	5	
Capital gain from real estate disposition	142	0	0	0	
Operating expense	913	1,341	1,316	-25	
Expense related to rent business	718	1,077	1,063	-14	Decrease in utilities expenses due to sale of Confomall and seasonal usage fluctuations
Asset management fee	117	175	172	-3	Difference in AM fee amount based on NOI component
Asset custody fee / Administration service fee	21	28	23	-5	Decrease in accounting fees and underwriting (securities agency administrative) fees
Directors' compensation	4	6	6	0	
Other operating expenses	52	55	50	-5	Due to non-deductible consumption tax (FP4 sale of Confomall)
Operating profit	854	1,084	1,046	-38	
Non-operating expense	238	153	161	8	
Interest expenses	74	111	117	6	
Borrowing related expenses	27	41	42	1	
Other costs associated with issuance of investment units	136	0	0	0	
Ordinary profit	615	931	885	-46	
Extraordinary income	-	-	82	82	
Insurance	-	-	82	82	Insurance revenue relating to damage from the September Osaka typhoon
Extraordinary expense	-	-	81	81	
Repair costs related to typhoon	-	-	81	81	Repair costs relating to damage from the September Osaka typhoon
Net profit before income taxes	615	931	887	-44	
Net profit	615	930	886	-44	
Unappropriated retained earnings	615		886		



¹ Fiscal period end dates were changed to the end of June and December in May 2018. As a result FP4 represented a 4 month period only from 1 March 2018 to 30 June 2018. In order to provide a "like for like" comparison with FP5 Actuals, FP4 actuals were adjusted as follows: "one off" gain on sale of Confomall ¥142m and non-operating expenses of ¥136m were excluded. All other items are multiplied by 6/4.

Unit: ¥'000

Property #	Property	Acq	Ratio (%)	AR	Ratio (%)	BV	AR NOI	Depr	NOI cap	Post Depr (%)	NRA (tsubo)	Age (yr)	Occupancy (%)	PML (%)
OF-01	Seishin Building	7,880	14.1	8,900	15.0	7,958	356	27	4.0	3.7	1,699	29.8	92.0	5.5
OF-02	NK Building	3,730	6.7	4,010	6.8	3,766	176	14	4.4	4.0	1,027	27.2	100.0	8.4
OF-03	Tsukasamachi Building	3,820	6.8	4,060	6.8	3,869	180	16	4.4	4.0	983	31.0	100.0	9.4
OF-04	Takadanobaba Access	3,330	5.9	3,550	6.0	3,416	161	18	4.5	4.0	1,117	25.0	100.0	3.5
OF-05	Azabu Amerex Building	2,020	3.6	2,310	3.9	2,037	98	4	4.3	4.1	678	30.5	100.0	9.3
OF-06	Hiei Kudan Building	1,960	3.5	2,120	3.6	1,970	98	5	4.6	4.4	695	27.3	100.0	3.5
OF-07	Shin Yokohama Nara Bldg	1,910	3.4	2,030	3.4	1,951	109	18	5.4	4.5	1,228	26.8	100.0	4.4
	Total/Average	24,650	44.0	26,980	45.4	24,971	1,180	105	4.4	4.0	7,426	28.6	98.2	-
RT-01	LaPark Kishiwada	6,460	11.5	6,650	11.2	6,485	396	85	6.0	4.7	12,354	24.4	97.8	14.8
RT-02	Suroy Mall Chikushino	7,670	13.7	7,790	13.1	7,581	438	65	5.6	4.8	9,728	11.5	99.6	1.7
RT-03	Seiyu Minakuchi	4,150	7.4	4,140	7.0	4,051	253	86	6.1	4.0	7,204	19.6	100.0	4.2
RT-04	Suroy Mall Nagamine	4,180	7.5	4,470	7.5	4,132	249	35	5.6	4.8	3,812	11.4	99.3	8.1
	Total/Average	22,460	40.0	23,050	38.8	22,252	1,337	272	5.8	4.6	33,098	16.7	99.0	-
RS-01	Shiroi Logiman	2,180	3.9	2,170	3.7	2,135	147	37	6.8	5.1	6,646	23.7	97.8	3.6
RS-02	Matsuya Residence Sekime	1,820	3.2	1,970	3.3	1,895	122	24	6.2	5.0	2,350	29.4	97.9	11.6
RS-04	Urban Plaza Imazato	940	1.7	949	1.6	938	55	11	5.8	4.6	1,406	27.0	97.1	12.0
RS-05	Adobe Yoyogi Parkside	1,600	2.9	1,680	2.8	1,616	69	9	4.1	3.6	389	1.3	91.3	7.3
	Total/Average	6,540	11.7	6,769	11.4	6,585	394	83	5.8	4.6	10,791	20.3	97.5	-
OT-01	Funabashi Hi-Tech Park I	1,720	3.1	1,800	3.0	1,701	110	18	6.1	5.1	2,523	15.6	100.0	4.6
OT-02	Funabashi Hi-Tech Park II	710	1.3	782	1.3	688	48	6	6.2	5.4	1,281	17.3	100.0	4.6
	Total/Average	2,430	4.3	2,582	4.3	2,390	158	24	6.2	5.2	3,804	16.1	100.0	-
		56,080	100.0	59,381	100.0	56,199	3,071	486	5.2	4.4	55,120	22.3	98.6	3.9



Unit: ¥'000

	OF-01	OF-02	OF-03	OF-04	OF-05	OF-06	OF-07	RT-01	RT-02
	Seishin Building	NK Building	Tsukasamachi Building	Takadanobaba Access	Azabu Amerex Building	Hiei Kudan Building	Shin Yokohama Nara Building	La Park Kishiwada	Suroy Mall Chikushino
Operating revenue from real estate leasing	235,007	121,497	111,131	107,417	70,553	67,637	82,832	513,912	297,849
Leasing business revenue	211,202	107,520	98,267	87,674	63,694	65,054	67,858	384,595	293,808
Other Leasing business revenue	23,804	13,977	12,864	19,742	6,858	2,582	14,974	129,316	4,041
Operating expenses from real estate leasing	56,806	35,894	25,217	35,322	21,170	18,581	30,320	296,305	73,425
Management fees	18,204	14,182	7,920	14,616	7,685	10,783	12,942	131,249	38,478
Utilities expenses	15,672	9,463	7,133	9,286	4,115	20	7,871	114,334	4,000
Insurance premium	237	155	145	175	89	131	162	1,239	674
Repair & Maintenance	712	480	1,597	1,067	1,158	124	647	847	847
Trust Fees	750	750	750	750	375	750	750	1,850	750
Property Tax	20,757	10,577	7,377	8,996	7,613	6,674	7,718	44,474	19,675
Other expenses	471	285	292	428	132	96	227	2,309	8,998 ¹
Leasing NOI	178,200	85,603	85,913	72,095	49,383	49,055	52,511	217,606	224,424
Depreciation	13,862	7,129	8,045	9,497	2,291	2,731	9,309	42,666	32,582
Operating income (loss) from real estate leasing	164,338	78,474	77,867	62,597	47,092	46,323	43,202	174,940	191,842



Unit: ¥'000

	RT-03	RT-04	RS-01	RS-02	RS-04	RS-05	OT-01	OT-02
	Seiyu Minakuchi	Suroy Mall Nagamine	Shiroi Logiman	Matsuya Residence Sekime	Urban Plaza Imazato	Abode Yoyogi Parkside	Funabashi Hi-Tech Park I	Funabashi Hi-Tech Park II
Operating revenue from real estate leasing	Non-disclosure	187,268	148,523	85,487	39,586	43,612	Non-disclosure	Non-disclosure
Leasing business revenue	Non-disclosure	150,348	130,195	78,782	37,568	40,419	Non-disclosure	Non-disclosure
Other Leasing business revenue	Non-disclosure	36,920	18,327	6,705	2,018	3,193	Non-disclosure	Non-disclosure
Operating expenses from leasing business	37,002	61,953	49,204	29,601	13,137	7,997	6,446	5,095
Management fees	6,039	15,602	21,933	12,658	5,883	4,385	990	990
Utilities expenses	0	29,500	13	2,895	518	233	0	0
Insurance premium	526	263	628	251	120	42	121	76
Repair & Maintenance	1,070	1,969	9,779	7,872	2,760	798	0	0
Trust Fees	750	750	1,244	375	375	500	750	750
Property Tax	11,820	13,104	13,986	5,246	3,228	1,851	4,568	3,262
Other expenses	16,795 ¹	762	1,619	304	250	186	16	16
Leasing NOI	Non-disclosure	125,315	99,319	55,885	26,449	35,614	Non-disclosure	Non-disclosure
Depreciation	43,188	17,908	18,979	12,282	5,905	4,729	9,152	3,178
Operating income (loss) from real estate leasing	Non-disclosure	107,407	80,339	43,602	20,543	30,885	Non-disclosure	Non-disclosure



Property – Appraisal & Yield Analysis

at 31 December 2018

Asset Type				Office				Ret	1 December 2018
No.	OF-01	OF-02	OF-03	OF-04	OF-05	OF-06	OF-07	RT-01	RT-02
	THE STATE OF THE S							TIPA	BM BDM
Property Name	Seishin Building	NK Building	Tsukasamachi Building	Takadanobaba Access	Azabu Amerex Building	Hiei Kudan Building	Shin Yokohama Nara Building	La Park Kishiwada	Suroy Mall Chikushino
Address	Shinjuku-ward, Tokyo	Chiyoda-ward, Tokyo	Chiyoda-ward, Tokyo	Shinjuku-ward, Tokyo	Minato-ward, Tokyo	Chiyoda-ward, Tokyo	Kohoku-ward, Yokohama	Kishiwada city, Osaka	Chikushino, Kyushu
Acquisition Price	7,880	3,730	3,820	3,330	2,020	1,960	1,910	6,460	7,670
Book value @ FP4 (¥mn)	7,963	3,771	3,862	3,384	2,037	1,970	1,960	6,491	7,606
Book Value @ FP5 (¥mn)	7,958	3,766	3,869	3,416	2,037	1,970	1,951	6,485	7,581
Appraisal @ FP4 (¥mn)	8,860	4,000	4,050	3,540	2,290	2,110	2,020	6,640	7,790
Appraisal @ FP5 (¥mn)	8,900	4,010	4,060	3,550	2,310	2,120	2,030	6,650	7,790
NOI Yield @ FP4 (%)	3.9	4.4	4.4	4.6	4.2	4.6	5.4	6.0	5.6
NOI Yield @ FP5 (%)	4.0	4.4	4.4	4.5	4.3	4.6	5.4	6.0	5.6
NOI Yield @ FP4 post depr (%)	3.6	4.0	4.0	4.0	4.0	4.4	4.4	4.7	4.7
NOI Yield @ FP5 post depr (%)	3.7	4.0	4.0	4.0	4.1	4.4	4.5	4.7	4.8
Direct return method @FP4 (%)	3.7	4.0	4.1	4.0	4.0	4.1	4.8	5.0	5.4
Direct return method @FP5 (%)	3.8	4.0	4.1	4.0	4.0	4.1	4.8	5.0	5.4
DCF method DR @FP4 (%)	3.5	3.8	3.9	3.8	3.8	3.9	4.6	4.8	5.2
DCF method DR @FP5 (%)	3.6	3.8	3.9	3.8	3.8	3.9	4.6	4.8	5.2
DCF method TCR @FP4 (%)	3.9	4.2	4.3	4.2	4.2	4.3	5.0	5.2	5.6
DCF method TCR @FP5 (%)	4.0	4.2	4.3	4.2	4.2	4.3	5.0	5.2	5.6
Unrealized gain (loss) @FP4	896	229	188	155	252	140	60	148	183
Unrealized gain (loss) @FP5	941	243	191	133	272	150	78	164	208
PoP change in Appraisal (¥mn)	40	10	10	10	20	10	10	10	



at 31 December 2018

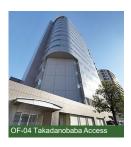
Asset Type	Re	tail		Resid	ential		Otl	her	
No.	RT-03	RT-04	RS-01	RS-02	RS-04	RS-05	OT-01	OT-02	
				Announum V					Total (17 properties)
Property Name	Seiyu Minakuchi	Suroy Mall Nagamine	Shiroi Logiman	Matsuya Residence Sekime	Urban Plaza Imazato	Abode Yoyogi Parkside	Funabashi Hi-Tech Park I	Funabashi Hi-Tech Park II	
Address	Koka city, Shiga	Kumamoto city, Kumamoto	Shiroi city, Chiba	Osaka city, Osaka	Osaka city, Osaka	Shibuya-ward, Tokyo	Funabashi city, Chiba	Funabashi city, Chiba	
Acquisition Price	4,150	4,180	2,180	1,820	940	1,600	1,720	710	56,080
Book value @ FP4 (¥mn)	4,079	4,150	2,150	1,848	937	1,621	1,710	692	56,239
Book Value @ FP5 (¥mn)	4,051	4,132	2,135	1,895	938	1,616	1,701	688	56,199
Appraisal @ FP4 (¥mn)	4,230	4,470	2,160	1,930	945	1,630	1,800	781	59,246
Appraisal @ FP5 (¥mn)	4,140	4,470	2,170	1,970	949	1,680	1,800	782	59,381
NOI Yield @ FP4 (%)	6.0	5.6	6.9	6.4	5.9	4.2	6.1	6.2	5.2
NOI Yield @ FP5 (%)	6.1	5.6	6.8	6.2	5.8	4.1	6.1	6.2	5.2
NOI Yield @ FP4 post depr (%)	3.8	4.8	5.1	5.1	4.7	3.7	5.0	5.4	4.3
NOI Yield @ FP5 post depr (%)	4.0	4.8	5.1	5.0	4.6	3.6	5.1	5.4	4.4
Direct return method @FP4 (%)	5.8	5.4	5.7	5.1	5.1	4.1	6.0	6.0	_
Direct return method @FP5 (%)	5.9	5.4	5.6	5.0	5.0	4.0	6.0	6.0	_
DCF method DR @FP4 (%)	5.6	5.2	5.5	4.9	4.9	3.9	5.8	5.8	_
DCF method DR @FP5 (%)	5.7	5.2	5.4	4.8	4.8	3.8	5.8	5.8	_
DCF method TCR @FP4 (%)	6.0	5.6	5.9	5.3	5.3	4.3	6.2	6.2	_
DCF method TCR @FP5 (%)	6.1	5.6	5.8	5.2	5.2	4.2	6.2	6.2	_
Unrealized gain (loss) @FP4	150	320	9	82	7	9	89	89	3,007
Unrealized gain (loss) @FP5	88	337	34	75	11	63	98	93	3,182
PoP change in Appraisal (¥mn)	-90	_	10	40	4	50	_	1	135







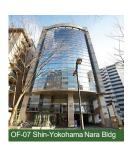






RS-02 PT-03

















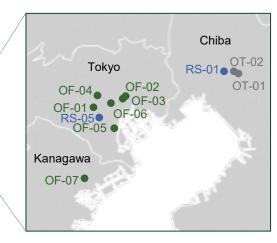






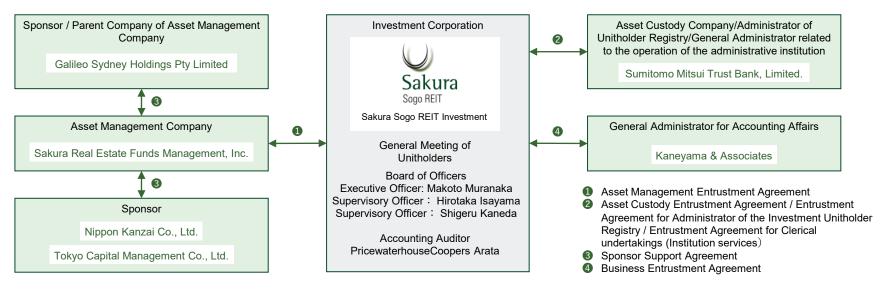








Schematic Diagram of the Investment Corporation's Structure



Overview of Asset Management Company

Trade Name Sakura Real Estate Funds Management, Inc.

Date of Incorporation July 7, 2015

Stated Capital 101.52 million yen

Shareholder Composition Galaxy JREIT Pty Limited 50%

Tokyo Capital Management Co., Ltd. 50%

(based on voting rights: Galaxy JREIT Pty Limited 100%)

Principal Lines of Business Discretionary Investment Business,

management of Investment Corporation's assets

Officers 6 Directors (2 Full-time Directors), 1 Statutory Auditor

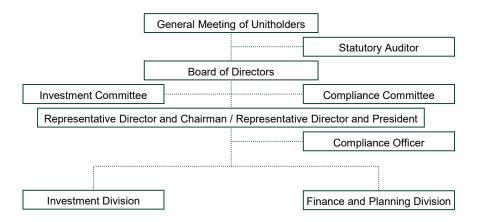
Financial Instrument Business Reg. No.: Director of Kanto Local Finance Bureau (FI) No. 2907

Registration Member of Investment Trusts Association, Japan

Real estate agency business license License No.: Tokyo Metropolitan Governor (1) No. 98232

Approval as Entrustment - Based Approval No.: Minister of Land, Infrastructure,

Agency Services for Transactions Transport and Tourism No. 100



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